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city during the summer should notify their carrier or this office ('Phone 38) you write, give both out-of-to-

#### Business is Business.

appose a man walking by the side a lake with a long plank under his b. Suppose him to discover shricking struggling in the water and in the act of slifting the last time, a very eminent and useful citizen. The first man would have the right to stop and a bargain and to demand all the and property the man in the might possess as payment for five os use of the plank. Unquestion-it is his plank and he need not wet unless he chooses. Business

of our esteemed morning contemporary, The Times-Dispatch, which editorially discusses this morning the ethics of the

business is not business. It is philanreach and rescue of every unfortunate

Struggle is necessary to development. It prises were sure that philanthropic money become involved, business would soon he unable to save the world from complete financial wreck and ruin. Business is a school. It teaches lessons of discretion as well as lessons of enterprise. When men understand that business is business, that competition is sharp, that the rules of business are strict, they are incited to the exercise of forethought and prudence in the management of their affairs.

In discussing the case of the Virginia-Carolina Chemical Company, we have rather than with beautiful theories of for a man to take as high a price as he can obtain for the product which he ofthere was a corner in the stock of the Northern Pacific Railroad, the price stock. That person was a woman, and

When the Virginia-Carolina Chemical Company went on the market last sum- northern border of India. A strong artimer to borrow \$6,000,000, Wall Street was in a state of panic, and some stocks were being thrown overboard and sold zine of London. It is, however, interestfor anything they would bring because the banks were calling their loans. Money was ruling at a high rate of interest, because it was in enormous demand. At such a time, men who handle large sums of money are not disposed to lend it at gol hordes under Genghis-Khan. any teasonable price. They prefer to invest it in stocks and bonds, which they, strongly opposed to any attempt to force

The Virginia-Carolina Chemical Comits paper largely in Southern banks, and this way to carry on its extensive busi-

had offered to accommodate them at ran syndicate followed the rule of busiapplying to the Chemical Company was applying to the have collected in dividends enough money

Take another illustration more

loan upon any terms. Be that as it of the profit. Business is business, the New York.

### The March to Lhasa.

The march of the Younghusband mis who are in danger of financial dent, the Dalai Lama having fled to a business whiripool with rescue planks having been made under incredible difffor, as a matter of fact, the British earnestly desired to supply the tea drinkamount of tea that is estimated variously at from ten to sixty million pounds. In exchange for this trade the British

would take Tibet's products of musk. rhubarb, wool, skins, precious stones and heavy silk. In 1886 some Tibetan troops invaded Northern India and the British, after expelling the invaders, made a treaty of peace, which provided that Tibet been dealing with the rules of business | would trade with India. This treaty was never carried out, and the Chinese suzephilanthropy. We have pointed out in a rainty was proved to be inofficient. It general way that it is the business rule was thereupon decided to send a commission to deal direct with the Tibetan government, which mission was sent last fers for sale. A few years ago when September, but failed to find any persons in authority, neither Pekin nor Lhass paying any attention to the representations of the Indian government. In addifar as we heard only one person re-tion to the fallure to carry out the trade fused to take the market price of the treaty, the jingo press of Great Piltain believed that Russia was deliberately that woman was regarded as a curiosity using every possible influence for the strengthening of its own influence in Tibet, with the consequent danger to the cle on this phase of the question recently appeared in the National Magaing to know the historical fact that no army of conquest has ever marched from north to south across Tibet, and the Rusaccomplish that feat as were the Mon-

The anti-jingo papers of England are friendship or influence on unwilling states, and point with great force to the unforpany had been in the habit of discounting tunate results of establishing a British had no difficulty in obtaining money in at Cabool, where the British resident and murdered by fanatical natives. It would ness, but in the financial crisis of 1903, seem, therefore, to the onlooker that Engthe company was unable to obtain according to the only succeed in irritating the section of the only succeed in irritation o

with the Asiatics, which England never dissipent, and as these concerns were had and never can hope to have. The bidding for money, of course, the interest situation would be filled with far graver possibilities if Russia were not thoroughly occupied with her own troubles in Man-

Was It a Juggle?
Recently Mr. Carroll D. Wright, commissioner of the Bureau of Labor Statis-

puts out false or misleading information should not be retained.

But Mr. Wright is called upon to make an explanation and to clear up to the satisfaction of the public the insinuaof figures from any department of gov-

the Petersburg Index-Appeal walking be dudish. We were more or less disfoppish, but practical and purposeful, writer's cramp. It seems to us a most sensible remedy and we commend it to hose who suffer from that inconvenient

intelligent farmer and he introduces a number of practical questions which should command attention.

velt on his bold and timely deliverance against the brute who assaults women It is a masterplece, and he is welcome to all the political capital that his campaigners may make out of it.

Gladstone Dowie has never kissed a girl, and yet they call him "Glad." most as bad as Jacob, who kissed Rachael, and "lifted up his voice and wept."

Our private opinion is that the more thoroughly the Japs and Russians whip each other the better it will be for the rest of the world.

should have the chaps searched and disarmed before admitting them into the the Virginia Passenger and Power Com-

pany run on a very quick schedule. The Igorrotes have gone to Washington in their nutive costumes. They want the

President to have the naked truth. Kuropatkin seems to think it a fine movement whenever he manages to es

Mr. Hogg, of Texas, is being reasted in his own fat.

Thousands of for slokiy people have been restored to health and strength by the use of the Hitters. Many of them voluntarily testify that it oured them of Indigeation, pyspepsia, Constipation, Billiousness, Kidney Troubles or Malaria, It will cure you too. Try it to

## AUGUST 9TH IN WORLD'S HISTORY

Fort William Henry with a garrison of about 2,600 men, under Colonel Monroe, capitulated to Montcalm, who had invested the fort with an army of 11,500. The garrison was to be allowed the honors of war, and protected from the Indians; but with the characteristic perfidy of the French in all these colonial wars, the Indians were also that the characteristic perfidy of the French in all these colonial wars, the Indians were also that the characteristic perfidy of the French in all these colonial wars, the Indians were also that the characteristic perfect the colonial wars. lowed to pillage and massacre the defenseless soldiers, so that their baggage was lost and 1,500 slain or made prisoners.

Birthay of Jean Baptiste Annibal Audert Dubayet, in Louisiana He served in the American army during the war of independence and went to France on the breaking out of the revolution there. He was arpointed Minister of War, and the next year ambassador to Constantinople, where he died.

General Green's army crossed over from Tiverton to the north

The ship Columbia, Captain Gray, and sloop Washington sailed from Boston for the northwest coast of America and China. They returned in 1790, being the first American vessels that circumnavigated the globe.

Lieutenant Zebulon M. Pike commenced his voyage to the sources of the Missouri River, with a party of twenty-two; they were taken by the Spaniards and returned the next year.

The President of the United States received official information of the non-ratification of the British treaty and suspended all intercourse with that country.

Bombardment of Stonington by the British commenced. It continued three days. British loss 21 killed, 50 wounded; American loss 6 wounded.

Commodore Decatur settled the differences between the United States and the Dey of Tripoli. The Dey made restitution of property and prisoners.

Captain Ross discovered the Esquimaux tribe of Indians, situated at the northeast corner of Baffin's Bay, extending on the seashore 120 miles and not exceeding 20 miles in breadth and bounded on the south by an immense barrier of mountains, covered with ice.

Treaty establishing the boundary line between the United States and Canada across the State of Maine; the British acquiring thereby a good portion of the latter State that of right belonged to the United

Battle of Cedar Mountain, Va.; Union troops under General Banks, Confederates under General Jackson. After a three-hours' fight, both parties retired.

The town of Coamo, Porto Rico, was captured.

Prince Henry of Orleans, died.

The coronation of Pope Pius X., in the Basilica of St. Peter, Rome

#### TO TOBACCO GROWERS.

An Open Letter from Maj. Gaines to Those of Southeside Virginia. To the Tobacco Growers' Association of Virginia:

Viginia:
Please accept my congratulations upon
the good work you have accomplished in
serfecting your organization as a State
natitution. There are some questions of
(tal importance, which I wish to submit

one man and not another? Whether pub-le or private, are they not in law and quity responsible for all tobacco re-selved for sale or stored in their house, had are they not compelled to treat all

equity responsible for all their houses, and are they not compelled to treat and all they not compelled to treat and all and and and and and and and all and all and all and all and all and and the planters. To give the property of the planters were and a half or the property of the planters when the planters are the planters two and a half or the public warehouse at Darke's Branch for said the factors or agents of the planter?

On the ACSE like Planter?

On the ACSE like Planter?

On the Werehouse and all the control and the statute law of the same the control and the statute law of the warehouse and all the control and the statute law of the same the control and the statute law of the same the planters and the control and the statute law of the same the planters and the same the Girls who are pestered with jealous lovers

with which the Council is now urged. The prosent City Council ends the thirty first of this mouth, and it is through this expiring body, that the scheme is Sought to be rushed, it has been considered by two committees, but never discussed for one moment in either branch of the Council. I wish to lay before the people of Richmond, a most astounding condition of affairs.

1. We are to pay, in fifty-year bonds, at par, for Mayo's bridge, \$125,000. The entire Mayo's bridge property, including the islands, is assessed at only \$40,000, and we do not get the islands. It being conceded that the bridge is of no value and must be torn up, and it not being asserted, that the piers are it for the new stricture, all we buy is "the right of way," properly called by Councilman Masurier, "a strip of hot mir," and the franchise, Now, the franchise of the Mayo bridge is simply its capacity to carn money; to be ascertained by an examination of its books, as to what it has carned in the past. It it a fact that we are asked to buy this franchise, without the slightest examination of the books of the company, by the only official whose duty it is to do such things—the city ac-

1. You can't reverse or control the insurmountable and inexorable laws of nature, which regulate the supply and demand of all products or the soil.

2. You can, however, control the laws of the State, through the ballet bax. These, for 200 years, have given you the right to prescribe the changes and the rules and regulations, under which your tobacco shall be marketed.

3. If the price, which you receive for your tobacco, is less than the cost of production, you can control this by reducing the amount produced from year to year.

4. The tobacco experiment station, with its director and the Board of Agriculture, if you require it, can greatly and you in collecting statisties on production, demand and supply; what kinds are wanted; how to produce them most seconomically; where, when and how to market, etc., etc.

5. The subject has been before our Legislature; is now up in Congress; You must select men to represent you, who will carry out your views, and protect and promote your rights and interests.

6. But don't forget, that to the extent that you mortgage your crop to the warehouse man, or merchant, that they have the right to control.

Hopking you success, I am your very obedidn't servant,

RICHARD V, GAINES.

#### If You Want to Save Money & Blance Over Our Prices Will Prove We Encourage It.

S. ULLMAN'S SON,
Downtown Stores, 1820-1822 East
Street. "Diptown Store, 506 East
Marshall Street.
"Phones at our two Stores.

## MANASSAS MANOEUVRES

Army of Workmen Now Engaged in Preparing the Ground.

### GRAND PARADE AND REVIEW

irmy of workmen, directed from Wash-10th of September, on the battlefields of

riors struggled at Bull Run and Haymarket in the '60's, camps are now being laid out for the young soldiers of to-day.

The water supply for the troops is one of the chief concerns of the camp-build-

ginia and the farmers. The Southern Railway Company is spending \$25,000 in laying tracks about the camps.

Grand Review by President. Grand Review by President.
On Soptember 10th, which will probably be the gala day of the manoeuvres, there will be a parade and review of the entire force by President Roosevelt and General Corbin, commanding the Department of the East. Then there will be sham battles almost every day of the six between State troops or State troops and togulars upon some portion of the great quadrangle which stretches tiglength and breadth over one hundred square miles of territory.

One Johnston in Trouble. Languero Johnston in 110Hole,
Languero Johnston is in jots of trouble.
However taken in tow by Detectives Gibson,
McMen ond Wiltshire under the various
charges of being a suspicious character, and
with having robbed J. H. Hunt and L. Jacksom of jewelry and clothing. In order to give
him a fair chance, the case went over to the
18th for witnesses.

# CRIMSON **CLOVER**

We have just received a large supply of

EXTRA QUALITY NEW CROP CRIMSON CLOVER SEED

Now is the time to sow this valuable soil-improving and

forage crop:
Our NEW FALL CATALOGUE, just issued, gives full information about all crops for Fall seeding. It is the most helpful and valuable publication of the kind published in America. Mailed to farmers and gardeners free on request,

T. W. WOOD & SONS,

RICHMOND, VA.